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SUBJECT

Distribution of Lubricants

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SUPPLEMENT TO REPORT NO.

As of 1 January 1949, the Deutsche Handelsgesellschaft Berlin, a Soviet-controlled firm, will take over from the existing private firms the distribution of mineral oils in the Länder of the Soviet Zone. These firms, such as Olex, Stinnes, etc., will be dissolved and lose their identity. The DNG, situated at the ex-Luftwaffe Ministry in Berlin, will take over the existing

- The latest ordinance of the DWK Berlin dated 1 October 1948 sets a mineral oil distribution quota in the Lander of the Soviet Zone as follows:
  - 55 percent for Derunapht
  - 17 percent for members of Group 1 of the Treib-und Schmierstoffvertrieb GmbH

trading and distribution offices of the private firms in the lander of the Soviet

28 percent for the wholesale trade,

compared with the previous quota of:

70 percent for members of group 1 of the Treib-und Schmierstoffvertrieb GmbH 30 percent for the wholesale trade.

Members of Group 1 of the Treib-und Schmierstoffvertrieb Gmt H included Deutsch-Amerikanische Petroleum Gesellschaft, Shall, Derumapht, Olex, Leuna, Stimmes and RKS. Formerly distribution was as follows:

Derunapht

18 percent

Shell and DAPG

20 percent each

Others

Remainder.

- As of 1 October 1948 Derunapht has received the biggest quota of lubricants, and foreign companies such as DAPG, Shell, etc., have been practically put out of business as their quota for distribution has not allowed them to earn enough to keep their organizations going.
- Nevertheless, in view of the order by the Quadripartite Control Council stating that the occupying powers of each zone must protect foreign capital, the DHG will not attempt to absorb foreign companies such as DAPG and Shell, but will reduce their lubricant distribution quota to such an extent that they will not be in a position to maintain their plants and business organization. The

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Derunapht has not enough trans-shipment equipment for its new quota, and will attempt to buy out these foreign firms.

- 6. At the beginning of November 1948, the SMA ordered that fuel storage dumps not used by private firms must be made available for Derunapht—controlled fuels for a storage charge to be paid by Derunapht. The rate allowed is not sufficient to maintain the plants, as the additional income ordinarily made by the private firms on the distribution of the oil is taken by Derunapht.
- 7. On 1 October 1948 the stock of lubricants in Land Necklenburg was 7,500 tons of DK (sic) oil and 1,300 tons of VK (sic) gasoline. The stock of motor oils was 250 tons, and industrial oils also 250 tons. Because of the poor supply of VK oil, the stock has dwindled considerably.

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